



Year 2024

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# GHG emissions report

## DMA Group



09/12/2025



# Foreword

Congratulations on pursuing your climate journey. Greenly is proud to contribute to DMA Group's climate strategy, and support you on a path towards Net Zero.

This report synthesizes the results of your greenhouse gas (GHG) emissions assessment. It is a first step toward identifying reduction actions and helping you plan for the energy transition.

While offering some benchmarks to compare with other companies, a GHG emissions assessment is mainly used to identify ways to improve your global impact and to help you define a reduction trajectory. Achieving your decarbonization targets involves engaging your ecosystem of employees, customers and suppliers who will need to align with your new targets.

The evaluation of your emissions is in line with carbon accounting international standards as standardized by the GHG Protocol.

We are happy to support you on your journey. The entire Greenly team would like to thank you for your outstanding commitment.



**Alexis Normand**

CEO of Greenly

A handwritten signature in black ink, appearing to read 'Alexis'.

# Overview

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- Carbon accounting methodology
- GHG emissions assessment parameters
- Executive summary

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## Focus on action plans

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- Estimated costs
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## Conclusion – What's next?

- Summary of reduction actions
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## About Greenly

- Our vision & team

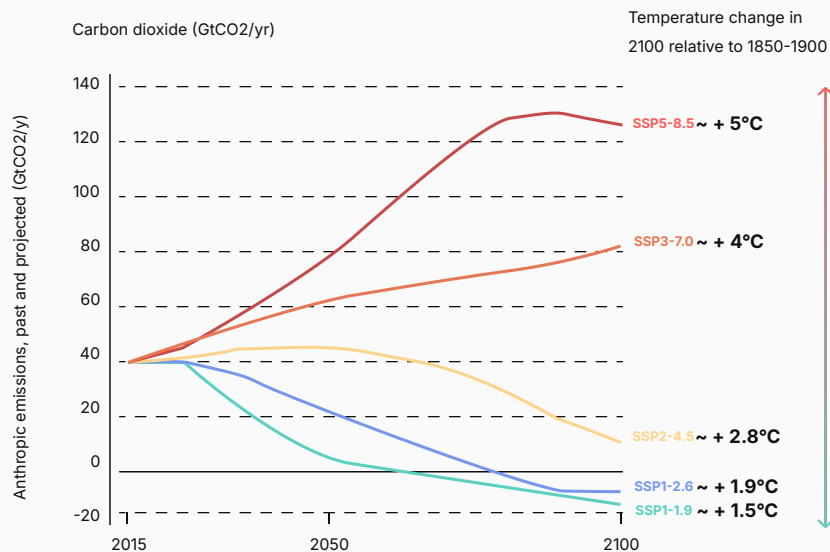
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## Appendix

- Scope 1-2 details
- Scope 3 details

# Why care about the energy transition

Regardless of our management of the environmental crisis, organizations and individuals are heading towards major upheavals that will affect entire ecosystems.



Source: Carbone 4

## Two types of disruptions



Physical risks and constraints



Transition risks and opportunities

## Impacted sectors



Production



Supply chain



Market



Infrastructure



HR



Legislation



# Physical risks...

## Definition

Risks related to exposure to the physical consequences of global warming



Average temperature increase and more extreme fluctuation



Intensification of extreme weather events (rain, heat waves/droughts, etc.)



Sea level rise



Scarcity of resources (especially energy), food and water insecurity



Biodiversity collapse

## What are the consequences if I don't commit?

- 1 Deterioration of infrastructure, value chain losses
- 2 Direct economic consequences
- 3 Low resilience to future events and physical constraints (e.g. natural disaster)
- 4 Dependence on an increasingly fragile supply chain (availability and cost of resources, flexibility, fluctuation of fossil fuels)
- 5 Disruptions in living conditions (housing, food, health, transport, etc.)

# | Transition risks (and opportunities)

## Definition

Risks related to the transition to a low-carbon economy



Regulatory developments and mitigation policies



Markets and sectors migrating towards promoting low-carbon value creation:  
Opportunities to seize  
Associated market risks



Growing stakeholder demands on environmental commitments



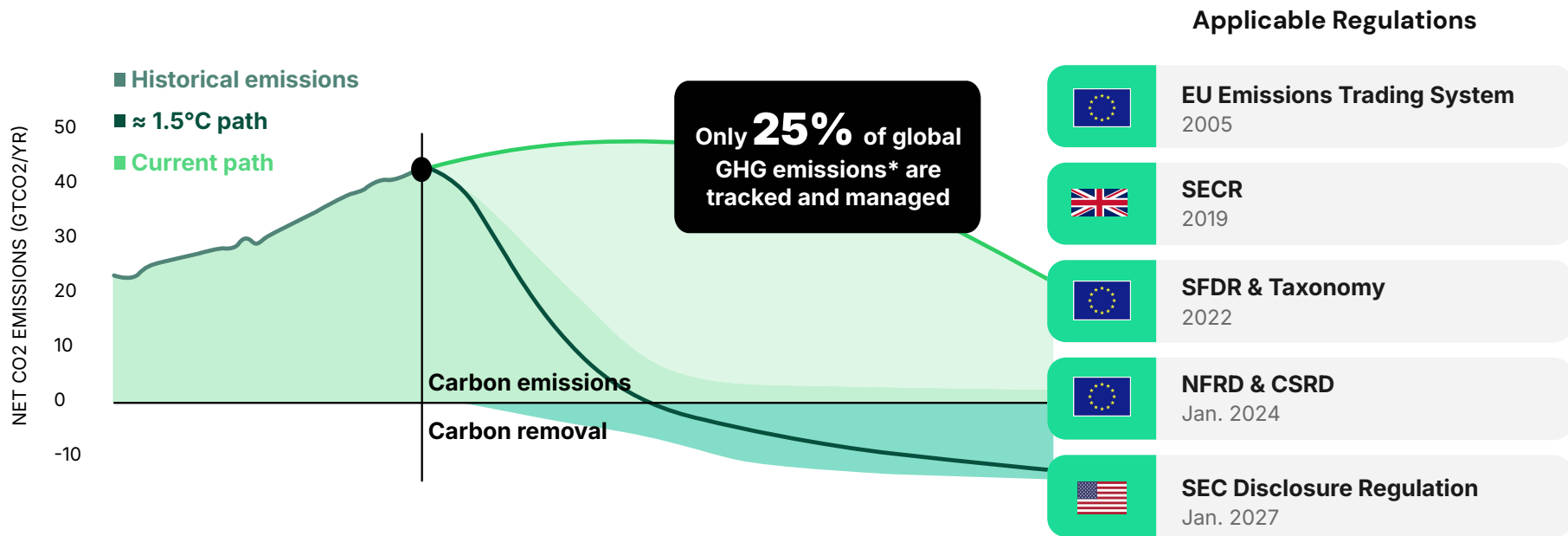
Shifting employee mindsets and expectations regarding the environmental reputation of their employer

## What are the opportunities if I commit?

- 1 Optimization of flows and costs
- 2 More sustainable business activity and corporate strategy
- 3 Increased competitiveness within my ecosystem
- 4 Resilience and autonomy of activities in the face of the new socio-economic paradigm
- 5 Lower exposure to legal and financial constraints and sanctions

# It is critical to set a course for Net Zero

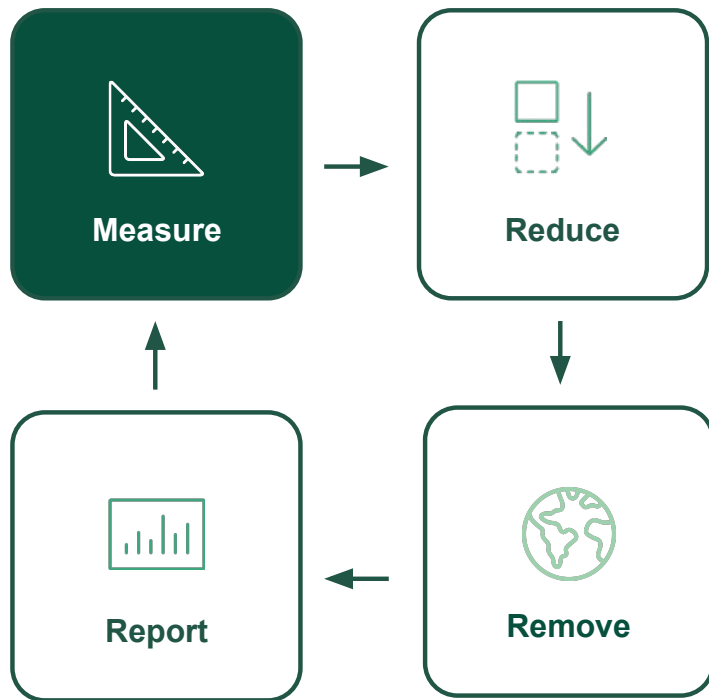
REACHING PLANETARY DECARBONIZATION GOALS IMPLIES THAT ALL BUSINESSES TRACK THEIR EMISSIONS, REGULATIONS ARE KICKING IN



Source: \*Carbon Pricing Leadership Report

# Solving the Climate Equation

MEASURING EMISSIONS IS THE FIRST STEP TO SETTING A PATH TOWARDS NET ZERO



# | Carbon accounting methodology

## Scope 1 | Direct emissions

GHG emissions generated directly by the organization and its activities.

**Examples:** combustion of fossil fuels, refrigerant leaks, etc.

## Scope 2 | Indirect emissions related to energy consumption

Emissions related to the organization's consumption of electricity, heat or steam.

**Example:** electricity consumption, etc.

## Scope 3 | Other indirect emissions

Emissions related to the organization's upstream and downstream operations and activities

**Example:** transportation, purchased goods and services, sold products, etc.



# How are emissions computed?

ANALYZING EMISSIONS, AUTOMATING TRACKING

3% of your emissions of 2024 are calculated using activity data

Expense  
based

Increasing  
Accuracy\*

Activity  
based

Activity metrics x Emissions factors = CO2 Eq. Emissions



**Total Expense**  
80€

1.75 kgCO2e/€

140 kgCO2e



**Total Distance**  
600 km

0.2 kgCO2e/km

120 kgCO2e



**Total Fuel**  
40 liters

2.8 kgCO2e/liters

112 kgCO2e

\*depending on the availability of data

Emission Factor  
Sources



eurostat



exiobase



Fraunhofer



European  
Commission  
JOINT RESEARCH CENTRE



Department for  
Business, Energy  
& Industrial Strategy



# | GHG emissions assessment scopes

## Entity

DMA Group

From January 2024 to December 2024

–

## Primary data

Accounting data

Employee survey

Buildings data

Activity data from the following modules: Business travel and vehicle fuel consumption, IT Inventory

## Methodology

Official and approved GHG Protocol methodology; GWP 100

*Emissions generated in and outside the country of operation are accounted for. The methodological details of the calculation of each carbon footprint source are available on the Greenly platform.*

## Measurement scope

All emissions under operational control

- ✓ Category included
- Category excluded
- ✗ Category irrelevant

### Scope 1

- ✓ 1.1 Generation of electricity, heat or steam
- ✓ 1.2 Transportation of materials, products, waste, and employees
- ✗ 1.3 Physical or chemical processing
- 1.4 Fugitive emissions

### Scope 2

- ✓ 2.1 Electricity related indirect emissions
- 2.2 Steam, heat and cooling related indirect emissions

### Scope 3

- ✓ 3.1 Purchased goods and services
- ✓ 3.2 Capital goods
- ✓ 3.3 Fuel- and energy- related activities not included in Scope 1 or Scope 2
- ✓ 3.4 Upstream transportation and distribution
- ✓ 3.5 Waste generated in operations
- ✓ 3.6 Business travel
- ✓ 3.7 Employee commuting
- ✓ 3.8 Upstream leased assets
- 3.9 Downstream transportation and distribution
- ✗ 3.10 Processing of sold products
- ✓ 3.11 Use of sold products
- 3.12 End-of-life treatment of sold products
- ✗ 3.13 Downstream leased assets
- ✗ 3.14 Franchises
- ✗ 3.15 Investments

# General overview

KEY RESULTS – 2024

Absolute

**5.2k**  
tCO<sub>2</sub>e



Per Revenue (M)

**228**  
tCO<sub>2</sub>e

*Revenue : 23M€*



Per Employee

**63**  
tCO<sub>2</sub>e

*Employee number : 82*



Per Number of  
clients

**26**  
tCO<sub>2</sub>e

*Number of clients : 196*



This report summarizes the results of DMA Group's 2024 GHG emissions assessment based on the information collected and subject to its completeness, correct categorization and validation.

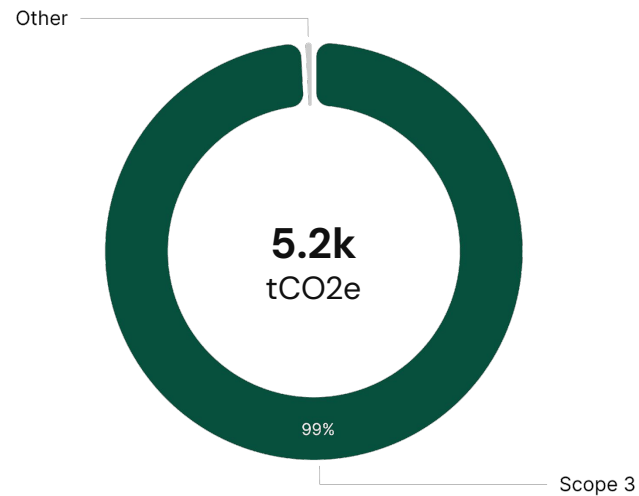


# Emissions Report

# General overview

BREAKDOWN BY SCOPE – 2024

	Scope 1	Scope 2	Scope 3
<b>Absolute</b> tCO <sub>2</sub> e	35	7.5	5.1k
<b>Employee</b> tCO <sub>2</sub> e/employee	0.4	< 0.1	63
<b>Revenue</b> tCO <sub>2</sub> e/M€	1.6	0.3	227
<b>Number of clients</b> tCO <sub>2</sub> e/UNIT	0.2	< 0.1	26

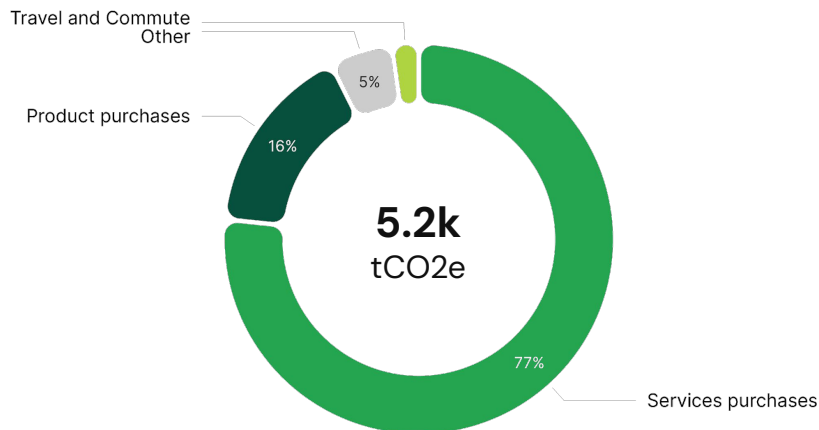


Results subject to the correct categorization and validation of expenses of DMA Group.

# General overview

## RESULTS BY ACTIVITY

Total emissions of DMA Group,  
by activity (% tCO<sub>2</sub>e)



Is equivalent to:



The amount of CO<sub>2</sub>  
sequestered annually by  
**472 hectares of growing  
forest\***



The annual  
emissions of **426  
British people\***



**3k London - New York  
round trips\***

	Absolute tCO <sub>2</sub> e	Per employee tCO <sub>2</sub> e/employee
Services purchases	4k	49
Product purchases	829	10
Travel and Commute	115	1.4
Waste	86	1
Assets	78	1
Energy	64	0.8
Others**	41	0.5

\*Sources: Labos1Point5, ExioBase, French National Forests Office

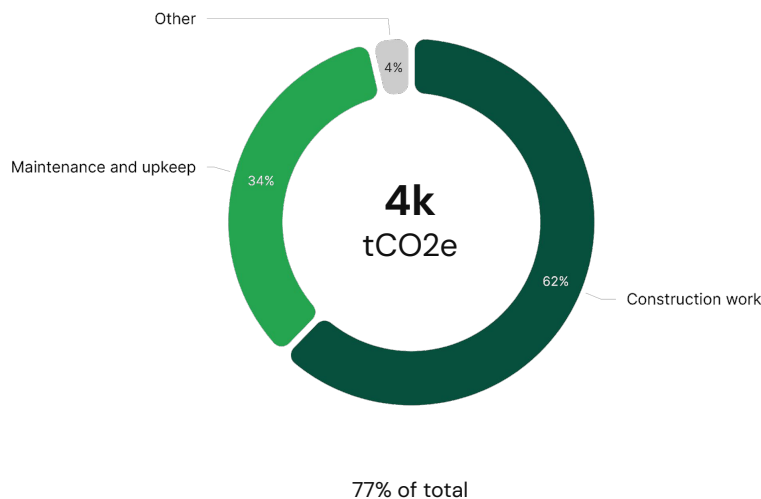
\*\*Digital, Freight, Activities and events, Food and drinks

# Focus on Services purchases

**Activity data**  
0 tCO2e (0%)

**Expense data**  
4k tCO2e (100%)

**Services purchases emissions by category**  
(% tCO2e)



## What is included in this category?

CO2 emissions from service purchases, covering professional services. Primarily from upstream energy/material use and energy consumed during service provision.



## How to reduce the impact of this category?

You can adopt the following measures:

- Implement carbon impact conditions in your purchase policy
- Precise scope 3 emissions with supplier-specific emission factors

## Methodology

1. Emissions calculated using expense data, by multiplying a quantity by an emission factor.
2. The emission factors used for this category come from the following databases: Base Empreinte Ademe 23.5, Company Report 1.0, Exiobase 3.8.2
3. Details of the methodology used to calculate each carbon footprint source are available on the Greenly platform.

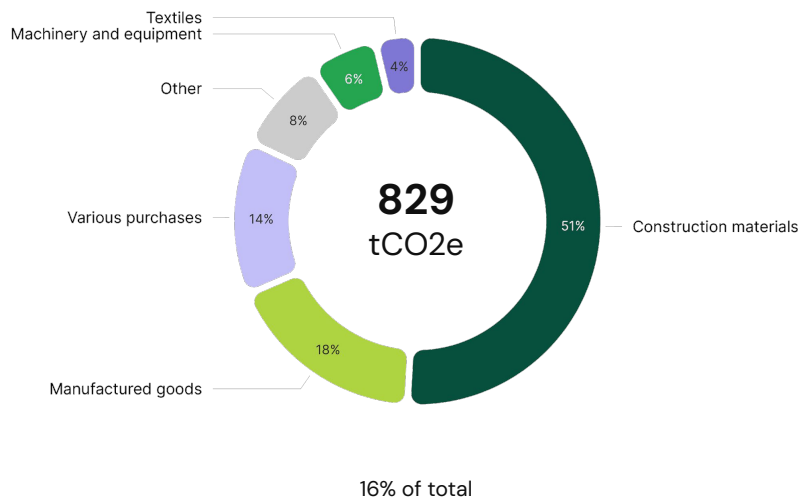


# Focus on Product purchases

**Activity data**  
0 tCO2e (0%)

**Expense data**  
829 tCO2e (100%)

**Product purchases emissions by category**  
(% tCO2e)



## What is included in this category?

CO2 emissions from purchased products, covering raw material extraction and manufacturing. Excludes transport and end-of-life emissions.



## How to reduce the impact of this category?

You can adopt the following measures:

- Buy recycled material – Building material
- Implement carbon impact conditions in your product purchase policy
- Optimize use of materials & reduce offcuts

## Methodology

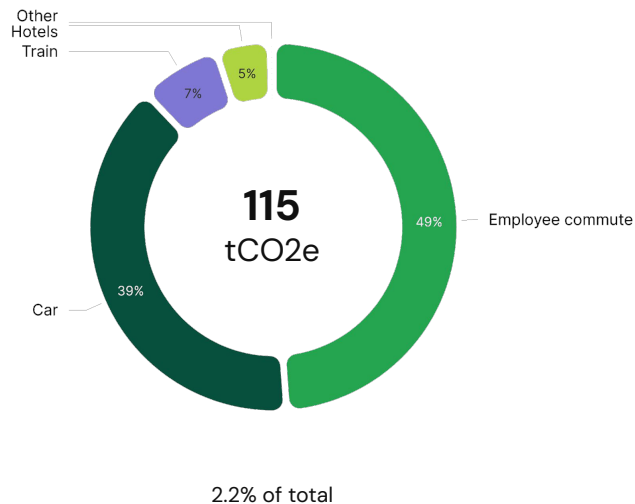
1. Emissions calculated using expense data, by multiplying a quantity by an emission factor.
2. The emission factors used for this category come from the following databases: Company Report 1.0, Exiobase 3.8.2, Greenly 1.0
3. Details of the methodology used to calculate each carbon footprint source are available on the Greenly platform.

# Focus on Travel and Commute

**Activity data**  
94 tCO<sub>2</sub>e (82%)

**Expense data**  
21 tCO<sub>2</sub>e (18%)

**Travel and Commute emissions by category**  
(% tCO<sub>2</sub>e)



## What is included in this category?

CO<sub>2</sub> emissions from travel and commuting, covering various transportation modes. Includes direct fuel combustion and indirect fuel production emissions.



## How to reduce the impact of this category?

You can adopt the following measures:

- Favor the train for national travel of employees instead of car travels
- Renew your gas vehicle fleet with electric vehicles

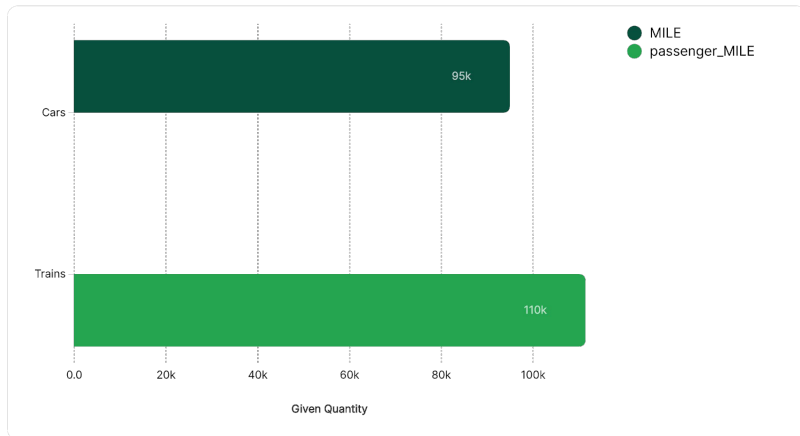
## Methodology

1. Emissions calculated using activity and expense data, by multiplying a quantity by an emission factor.
2. The emission factors used for this category come from the following databases: Base Empreinte Ademe 23.8, Company Report 1.0, Exiobase 3.8.2, Greenly 1.0, UK GHG Conversion Factor 2025
3. Details of the methodology used to calculate each carbon footprint source are available on the Greenly platform.

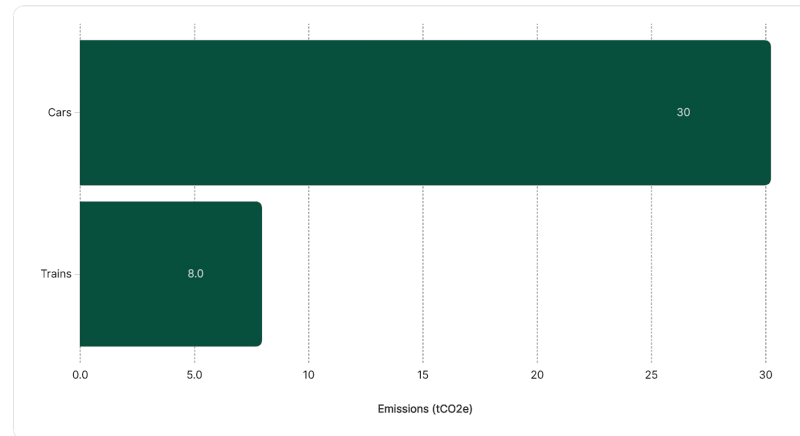
# Focus on Travel and Commute

## ACTIVITY DATA ANALYSIS: BUSINESS TRAVEL AND VEHICLE FUEL CONSUMPTION

### Quantities



### Emissions



**This module covers 0.7% of total emissions.**

**This represents 38 tCO2e.**

### Methodology

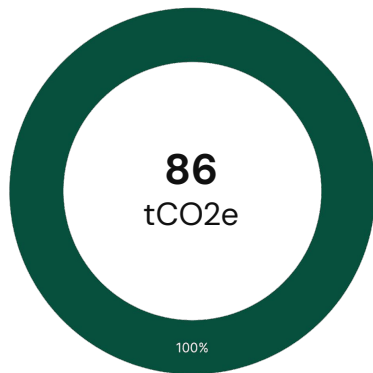
1. Emissions are computed by multiplying the physical data with emission factors (in kgCO2e, for instance).
2. Emission factors used for this category come from the following databases: Base Empreinte Ademe 23.8, UK GHG Conversion Factor 2025
3. The specific steps involved in calculating the carbon footprint for each source can be found in the methodological details provided on the Greenly platform.
4. To see more visualisations visit Greenly's platform

# Focus on Waste

**Activity data**  
4.1 tCO<sub>2</sub>e (5%)

**Expense data**  
82 tCO<sub>2</sub>e (95%)

## Waste emissions by category (% tCO<sub>2</sub>e)



Collection and sorting

1.7% of total



### What is included in this category?

CO<sub>2</sub> emissions from waste management and disposal, covering collection, transportation, treatment, and disposal activities. Includes direct and indirect emissions.



### How to reduce the impact of this category?

You can adopt the following measures:

- Implementing a comprehensive recycling program
- Reduce waste at the source

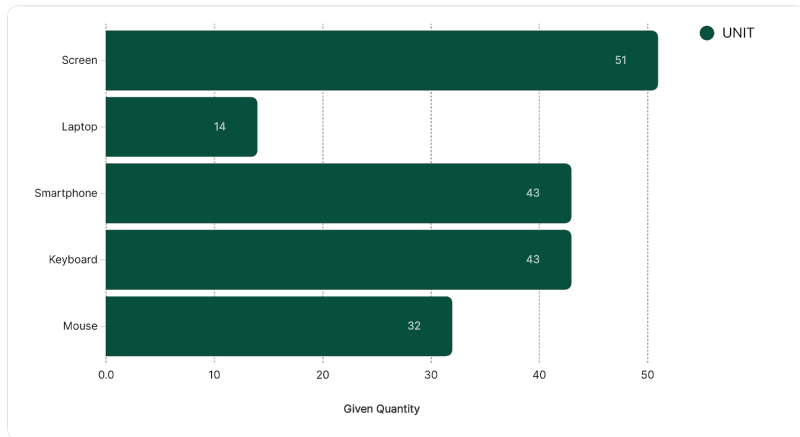
## Methodology

1. Emissions calculated using activity and expense data, by multiplying a quantity by an emission factor.
2. The emission factors used for this category come from the following databases: Company Report 1.0, Greenly 1.0
3. Details of the methodology used to calculate each carbon footprint source are available on the Greenly platform.

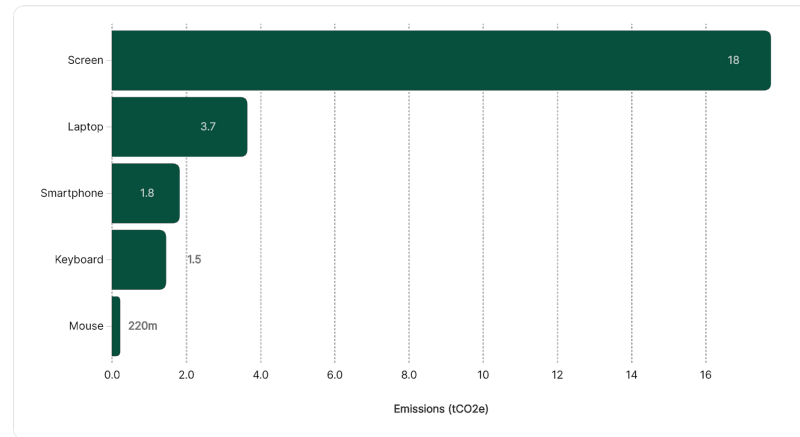
# Focus on Assets

## ACTIVITY DATA ANALYSIS: IT INVENTORY

Quantities



Emissions



**This module covers 0.5% of total emissions.**

**This represents 25 tCO2e.**

### Methodology

1. Emissions are computed by multiplying the physical data with emission factors (in kgCO2e, for instance).
2. Emission factors used for this category come from the following databases: Greenly 1.0
3. The specific steps involved in calculating the carbon footprint for each source can be found in the methodological details provided on the Greenly platform.
4. Only the 5 most emissive categories are displayed. Visit Greenly's platform to view all results.

# Emissions by analytic tags





# Emissions by Customer

## Breakdown by Customer



Emissions associated to a  
Customer represent **0%** of total

## Breakdown by category



# Emissions by Project number

Breakdown by Project number

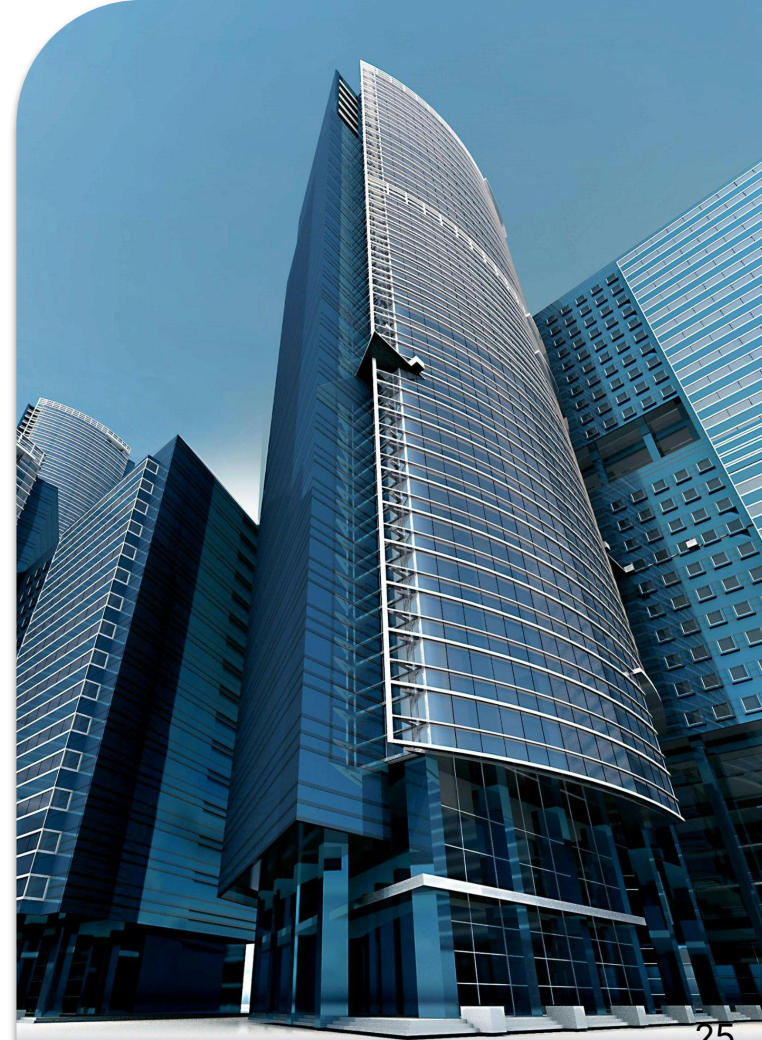


Breakdown by category



Emissions associated to a Project  
number represent **0%** of total

# Focus on buildings



# Focus on buildings

## ACTIVITY ANALYSIS

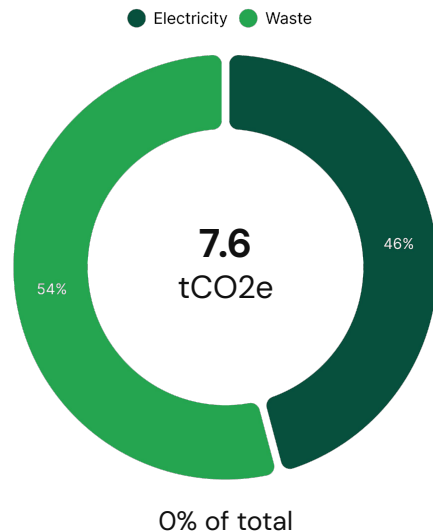
Activity emissions

7.6 tCO<sub>2</sub>e (100%)

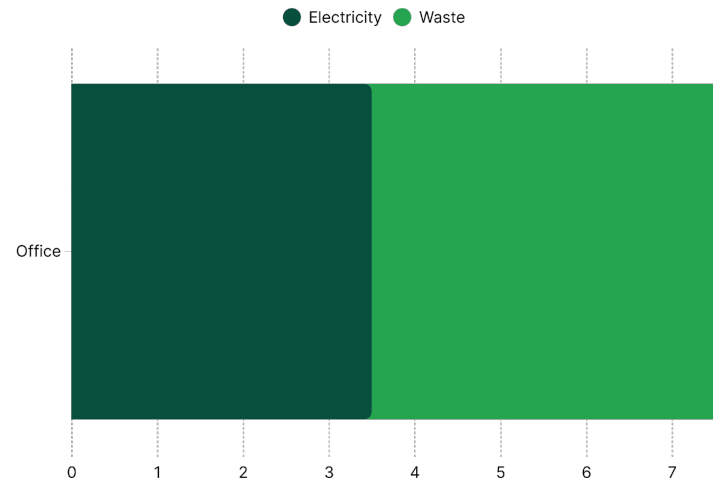
Estimated emissions

0 tCO<sub>2</sub>e (0%)

Total emissions per category (tCO<sub>2</sub>e)



Total emissions per building (tCO<sub>2</sub>e)



## Methodology

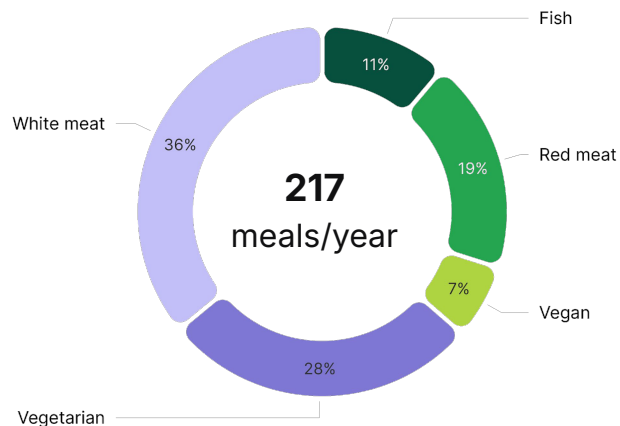
1. Emissions linked to heating and energy use are calculated by multiplying (where available) the building's electricity or gas consumption by an emission factor. Failing this, an estimate is calculated on the basis of building surface area, or even the number of employees when surface area is not provided.
2. Waste-related emissions are estimated on the basis of the number of employees.
3. Air-conditioning emissions correspond to refrigerant leaks (average estimate).

# Focus on employees

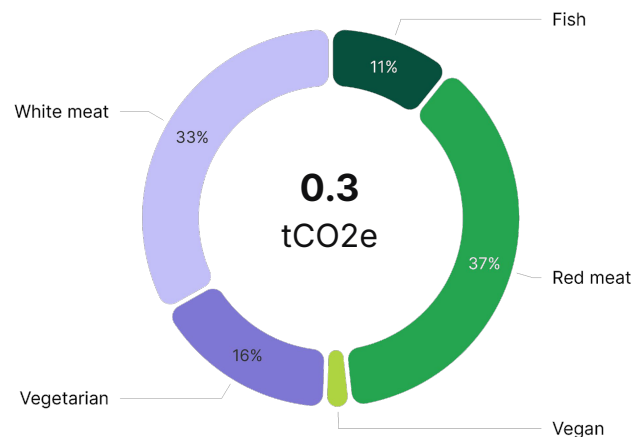


# Focus on Employee Meals

Number of meals per employee per year  
(per diet)



GHG emissions  
(tCO2e / employee)



## Methodology

Analysis is based on the employee survey, which obtained a 73% response from your employees to whom the questionnaire was sent (60 responses).

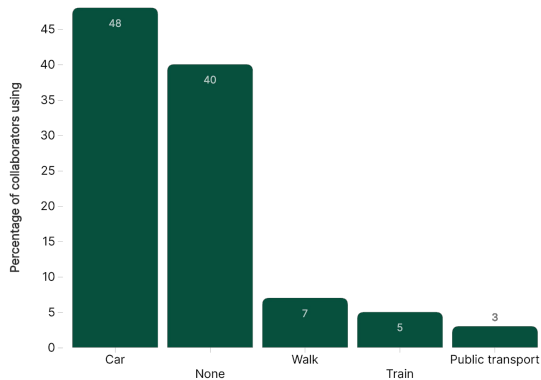
The data used to calculate meals-related emissions are from the French Agency for Ecological Transition (ADEME).

Meal emissions are not accounted for, this slide is only an analysis of the responses to the employee survey.

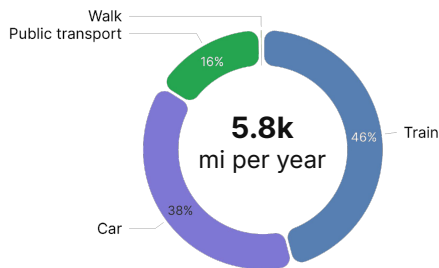


## Focus on Employee Commute

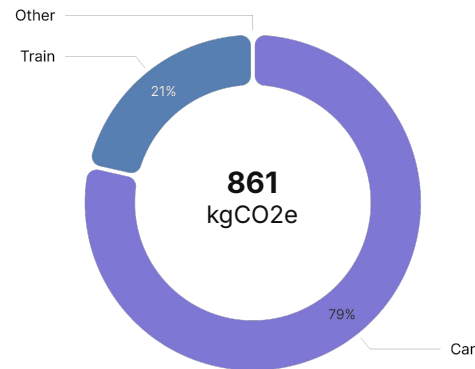
Usage of transport modes



Yearly mean distance distribution



GHG emissions (kgCO<sub>2</sub>e / employee)



On average, your employees travel 5.8k mi each year, emitting 861 kgCO<sub>2</sub>e for home-work commuting.

### Methodology

Analysis is based on the employee survey, which obtained a 73% response from your employees to whom the questionnaire was sent (60 responses).

The data used to calculate commute-related emissions are from the French Agency for Ecological Transition (ADEME).

More details on the [employees page](#) of Greenly



# Focus on Action Plans

# | How can I implement effective reduction actions?

🔍 To meet global targets, emissions will have to fall by **3 to 7% per year\***. It's a tough target, but a necessary one!

## WHAT ARE THE BEST PRACTICES FOR ACHIEVING THESE OBJECTIVES?



These first steps will enable you to maximise your chances of success in implementing reduction actions.

## WHAT REDUCTION MEASURES CAN MY COMPANY TAKE?

*The reduction actions we recommend are selected with:*

### AMBITION

Some actions involve major changes, but they will bring you closer to achieving the global climate targets.

### REALISM

The action plans are based on practical examples already implemented in other pioneering companies.

### EFFICIENCY

Implementing them will have a real impact on your emissions in the short and long term.

# Services Purchases



# Implement carbon impact conditions in your purchase policy

## Services Purchases

*Procuring products and services often contributes to a significant portion of a company's emissions, with supply chains accounting for over 80% in consumer companies. To effectively address this issue, incorporating eco-conditions criteria into your company's procurement policy offers a straightforward and efficient strategy. To ensure suppliers' climate maturity, engage them through the Greenly Feature, facilitating a comprehensive understanding of their Climate Maturity. These criteria can be implemented with current suppliers and incorporated into the supplier selection process for new contracts.*

### Benchmark

In 2020, several companies joined forces to launch the 1.5°C Supply Chain Leaders with the Exponential Roadmap initiative. It involves management commitment to work with suppliers to halve their GHG emissions before 2030, establishing public targets, and supply chain GHG mapping and prioritization.

### Estimated Impact

Increased visibility into the carbon footprint of your suppliers and the ability to implement diverse eco-conditions within your purchasing policy can yield a significant impact on your scope 3 emissions in the long run.

Can serve as a catalyst to encourage other industries to embark on decarbonization efforts.

### Estimated Cost

Variable depending on the resulting changes in the supply chain.

### Recommended Service Providers

Map the climate maturity of your Service Providers:  
Understand your supplier climate actions and maturity with the Greenly Procurement module

### Implementation

1

LAUNCH the Greenly Sustainable Survey to assess suppliers' climate maturity and align their practices with your sustainability goals

2

SET and TRACK KPIs with Greenly dashboards: monitor suppliers' GHG emissions, Paris Agreement 2030 alignment, and SBTi certification.

3

SUPPORT and recognize suppliers' efforts. Offer tools, training, and resources to help them meet goals. Track and report their progress.

# Precise scope 3 emissions with supplier-specific emission factors

## Services Purchases

*Enhancing GHG emission precision is crucial. By adopting supplier-specific emission factors and GHG transaction-based approaches, companies can accurately measure and reduce Scope 3 emissions. This method ensures detailed emission data, supporting informed decision-making and environmental accountability. Benefits include fostering sustainable practices, enhancing supply chain resilience, and bolstering corporate reputation. Use the Greenly tool to engage suppliers and obtain data for tailored emission factors. Precise GHG data empowers ambitious reduction targets, aligning with global climate goals, and leading in sustainability practices.*

### Benchmark

Livent emphasizes the monitoring and reduction of GHG emissions by its suppliers. As part of the pre-qualification process, Livent assesses suppliers' willingness and ability to meet their requirements through a survey, and reviews answers periodically to ensure adherence.

### Estimated Impact

Enhancing visibility into the carbon footprint of your suppliers and integrating diverse eco-conditions into your purchasing policy can significantly reduce Scope 3 emissions over time. This approach can also serve as a catalyst, encouraging other industries to embark on their own decarbonization efforts.

### Estimated Cost

Variable depending on the resulting changes in the supply chain.

### Recommended Service Providers

Map the climate maturity of your Service Providers: Understand your supplier climate actions and maturity with the Greenly procurement module

### Implementation

- 1** USE Greenly's Sustainable Procurement Tool to IDENTIFY suppliers. Access our Supplier-Specific EF database for precise GHG Scope 3.
- 2** ENGAGE YOUR SUPPLIERS: If specific EFs aren't available, the tool helps request this crucial information (Exclusively for Service Providers).
- 3** VERIFICATION & AUDITABILITY: After obtaining supplier information, we conduct an audit to verify data. Approved audits integrate EF into the GHG

# Product purchases



# Buy recycled material – Building material

## Product purchases

*Buying recycled or second-hand material allows you to give those a second life. By doing that, you prevent the extraction/production of new raw materials which is usually a significant part of the impact throughout the value chain.*

### Benchmark

Dell : The computer technology company, has launched a program called 'Closed Loop Recycling' to recover plastics from recycled electronics. These plastics are then used to make new computers and other electronic products.

### Estimated Impact

Up to 90% depending on the materials and the maturity of their current recycling chain (loss rates, energy inputs).

### Estimated Cost

The cost of recycled materials compared to raw ones can be higher due to a limited supply. Price differences is dropping as the markets develop and recycling processes mature.

### Recommended Service Providers

Get in touch with your current material providers or other local providers to scout for options.

### Implementation

- 1** EVALUATE the raw materials used in your products. Take into account their volume, the associated emissions and the market sensitivity.
- 2** CONDUCT a study to see which materials you can replace according to your current operational constraints.
- 3** LOOK for sustainable suppliers that could supply you with the corresponding raw materials and meet your needs.



# Implement carbon impact conditions in your product purchase policy

## Product purchases

*Procuring products and services often contributes to a significant portion of a company's emissions, with supply chains accounting for over 80% in the consumer goods sector. To effectively address this issue, incorporating eco-conditions into your company's purchasing policy is a direct and efficient approach. Consider establishing requirements like the use of recycled materials and conducting a GHG assessment to ensure quantifiable environmental impact. These measures can be applied both with existing providers and during the contract awarding process.*

### Benchmark

In 2020, several companies joined forces to launch the 1.5°C Supply Chain Leaders with the Exponential Roadmap initiative. It involves management commitment to work with suppliers to halve their GHG emissions before 2030, establishing public targets, and supply chain GHG mapping and prioritization.

Livent emphasizes the monitoring and reduction of GHG emissions by its suppliers. As part of the pre-qualification process, Livent assesses suppliers' willingness and ability to meet their requirements through a questionnaire, and reviews answers periodically to ensure adherence.

### Estimated Impact

Increased visibility into the carbon footprint of your suppliers and the ability to implement diverse eco-conditions within your purchasing policy can yield a significant impact on your scope 3 emissions in the long run.

Can serve as a catalyst to encourage other industries to embark on decarbonization efforts.

### Estimated Cost

Variable depending on the resulting changes in the supply chain.

### Recommended Service Providers

Greenly sustainable procurement module automates this process.

### Implementation

- 1 **ESTABLISH** and start monitoring your KPIs (ex. percentage of suppliers that have completed a carbon footprint assessment, percentage of suppliers with a roadmap aligned to the goals of the Paris Agreement for 2030, ex. SBTi certification, etc)
- 2 Based on your goals and KPIs, **IDENTIFY** the eco-conditions you want to implement in your purchase policy. Clearly define them, ensuring they are specific, measurable, attainable, relevant, and time-bound (SMART).
- 3 **SUPPORT** and recognize suppliers' efforts. If possible, provide them tools, trainings, and resources to help them achieve the objectives. Follow and report suppliers' progress.

# Optimize use of materials & reduce offcuts

## Product purchases

*The processes involved in manufacturing, modifying or assembling products can lead to the generation of waste, material offcuts and over-consumption of resources, all of which contribute to CO2e emissions. It is therefore essential to rethink these processes to minimize their impact on the environment. This can involve identifying more sustainable practices, such as using recycled or reclaimed materials, adopting more efficient technologies, or optimizing production flows.*

### Benchmark

Interface is a flooring manufacturer that has implemented a sustainable development strategy called "Mission Zero". Through initiatives focused on waste reduction and materials optimization, Interface has succeeded in significantly reducing its CO2e emissions while improving profitability. By rethinking its manufacturing processes, the company has succeeded in eliminating production waste and reducing the consumption of raw materials. See related article

### Estimated Impact

The reduction in carbon impact can vary according to the extent of the changes made to design and manufacturing processes.

However, case studies have shown that this action can deliver significant reductions in CO2e emissions, typically ranging from 10% to 30%, and up to 90% with the Interface company case study.

### Estimated Cost

The cost of implementing this action may also vary according to the size and complexity of the company. It is important to note that initial investments can be partly offset by the savings generated by this action.

### Recommended Service Providers

Groupe Suez  
Veolia  
EcoDDS  
Récylum

### Implementation

- 1 **ANALYZE** current processes by identifying key stages, materials used and quantities, then find opportunities for improvement to optimize material use and reduce offcuts.
- 2 **DEVELOP** and implement solutions: draw up a detailed action plan defining concrete measures to be implemented, responsibilities and KPIs.
- 3 **MONITOR** and measure KPIs. Analyze data to assess the effectiveness of actions taken. Continuously improve design and manufacturing processes.

# Travel and Commute



# Favor the train for national travel of employees instead of car travels

## Travel

*Regional trains emit 3.6 times less CO2 than internal combustion cars. High-speed trains emit 45 times less CO2 than combustion cars. What's more, colleagues can work on their computers during the train journey, and generally arrive in the city centre, close to public transport.*

### Benchmark

SAP has implemented a comprehensive travel and transportation policy that encourages employees to use trains for regional and national travel. They provide tools and resources to help employees plan and book train journeys effectively to reduce emissions and promote sustainable travel practices.

Siemens, a global technology company, has actively promoted the use of trains for business travel. They encourage employees to choose trains over cars, especially for short- and medium-distance trips.

### Estimated Impact

Up to a 75% reduction in emissions.

### Estimated Cost

Although trains can currently be more expensive than individual cars, this balance might shift as fuel prices are expected to soar. Additionally, you need to incorporate the work time saved into the equation.

### Implementation

- 1 SUBSTITUTE travel by teleconference meetings when conditions allow.
- 2 IDENTIFY routes that can be replaced by rail.

# Renew your gas vehicle fleet with electric vehicles

## Travel

*Even though the manufacturing of an electric vehicle causes more emissions than a thermal one, in the long term, the CO2 emitted by the combustion of fuel by thermal cars are significantly greater than those from the production of electricity for the electrical car. However, this conclusion depends on the carbon intensity of the country you're located in and the usage of the vehicle. To check the carbon intensity of electricity in your country, use the website [electricity maps](#). Hybrid vehicles can be an option too, under the condition that their electric functionalities are used as much as possible in a country with a low carbon energy mix: otherwise, they can actually have higher emissions than their thermal counterparts.*

### Benchmark

UPS has been transitioning its delivery fleet to electric vehicles. The company has set a target of having 40% of its ground fleet be electric by 2025 and aims to achieve 100% alternative fuel vehicles by 2040. UPS has communicated extensively about its EV adoption plans, highlighting the environmental benefits and showcasing its EV deployments in various cities.

### Estimated Impact

In the worst case; the battery is produced in China and is powered with a very emitting energy mix. It then can reduce emissions by 20 to 30% compared to an equivalent thermal model. In the best case, the battery is produced and powered using a green energy mix; emissions reduction over the complete lifecycle can then reach up to 80%.

### Estimated Cost

Although electric cars have a higher upfront cost, their recharging costs are far lower than those of a conventional car. Throughout their complete lifecycle, their costs become similar.

### Implementation

- 1** IDENTIFY the thermal vehicles that are used in a context where they can be gradually be replaced by electric vehicles.
- 2** MAKE a benchmark of the possible electrical vehicles to buy.
- 3** ROLLOUT the change progressively through your vehicle fleet, and gather feedback from end-users.

**Waste**



# Implementing a comprehensive recycling program

## Waste

*A comprehensive recycling program helps reduce the waste sent to landfills, thereby decreasing methane and CO2 emissions associated with waste decomposition.*

### Benchmark

Google has implemented a comprehensive recycling program in its offices, achieving a recycling rate of 91%. They have also partnered with local recycling companies to process their waste. Starbucks has deployed recycling programs in its stores, focusing on recycling cups, cartons, and plastics, and collaborating with municipalities to improve recycling infrastructure.

### Estimated Impact

A well-managed recycling program can reduce CO2 emissions by up to 60% compared to sending waste to landfills.

### Estimated Cost

Costs vary depending on the size of the company and the types of materials recycled, but significant savings can be achieved on landfill fees.

### Recommended Service Providers

Rubicon  
Waste Management

### Implementation

1

ANALYZE the types and volumes of waste produced by the company.

2

SELECT recycling service providers that meet the company's needs.

3

TRAIN employees on sorting and recycling practices, and implement tracking systems to ensure the program's success.

# Reduce waste at the source

## Waste

*Reducing waste at the source addresses the problem of waste generation directly, preventing the need for later stages of waste management such as collection, transportation, and disposal. This helps in significantly cutting down CO2 emissions and other environmental impacts. For instance, excessive packaging contributes to large amounts of waste and higher carbon footprints due to the energy required for its production and disposal. By implementing strategies like using minimal and sustainable packaging, encouraging reusable products, and optimizing manufacturing processes, companies can greatly reduce the volume of waste produced.*

### Benchmark

IKEA has implemented strategies to reduce packaging and promote reusable products. They have also optimized their supply chain to minimize waste at every stage.

Unilever has adopted a sustainable design approach, reducing packaging and increasing the use of recycled materials in their products.

### Estimated Impact

Can reduce CO2 emissions by 20 to 50% depending on the effectiveness of waste reduction strategies.

### Estimated Cost

Initial costs may include investments in production technologies and sustainable materials, but long-term savings on raw materials and waste management can offset these costs.

### Recommended Service Providers

TerraCycle

Loop

### Implementation

1

**ANALYSE** the waste flows. Identify the main sources of waste within the company.

2

**IMPLEMENT** strategies to reduce waste at the source, such as reducing packaging and using reusable materials.

3

**EVALUATE** the effectiveness of the implemented strategies and adjust processes for continuous reduction.



# Energy



# Implement energy saving trainings

## Energy

*People consumption has a great influence on the carbon footprint of a building. Therefore, using messages to influence residents. According to Pegels, Figueroa and Never, "Using less energy" as such is hardly ever the main motivation for investing in new technology or engaging in energy-saving behavior. In contrast, if people are particularly motivated by competition, status, or helping others, they are likely to react favorably to respective interventions."*

### Benchmark

Schneider electric implements various programs for its employees to limit their energy consumption.

### Estimated Impact

According to Sun&Hung, in the US, the austerity behavior style employee consumes 17.8-32.1% less energy than the "normal" employee. The estimated CO2 impact will depend on the energy source and usual consumption

### Estimated Cost

Prices depend on the length of the training, the number of employees.

### Implementation

- 1 TRACK consumption of different items (water, electricity etc.).
- 2 IDENTIFY on which aspects employees might need training.
- 3 REQUEST training services from external provider.



# Conclusion

# Conclusion

The GHG assessment made it possible to identify DMA Group's main GHG emission sources so as to frame the company's carbon strategy and identify the items that need to be studied in greater depth with the aim of continuously improving the company's environmental impact.

It has been established that direct emissions (Scope 1) and energy-related indirect emissions (Scope 2) represent a small part of a company's impact. It is therefore essential to mobilize our company's suppliers and employees.

To meet the 2015 Paris Agreement target of a 50% reduction in GHG emissions between 2020 and 2030, we need to achieve a 6.3% reduction in emissions within one year (-325 tCO<sub>2</sub>e).

## The recommended next steps in DMA Group's carbon strategy are:

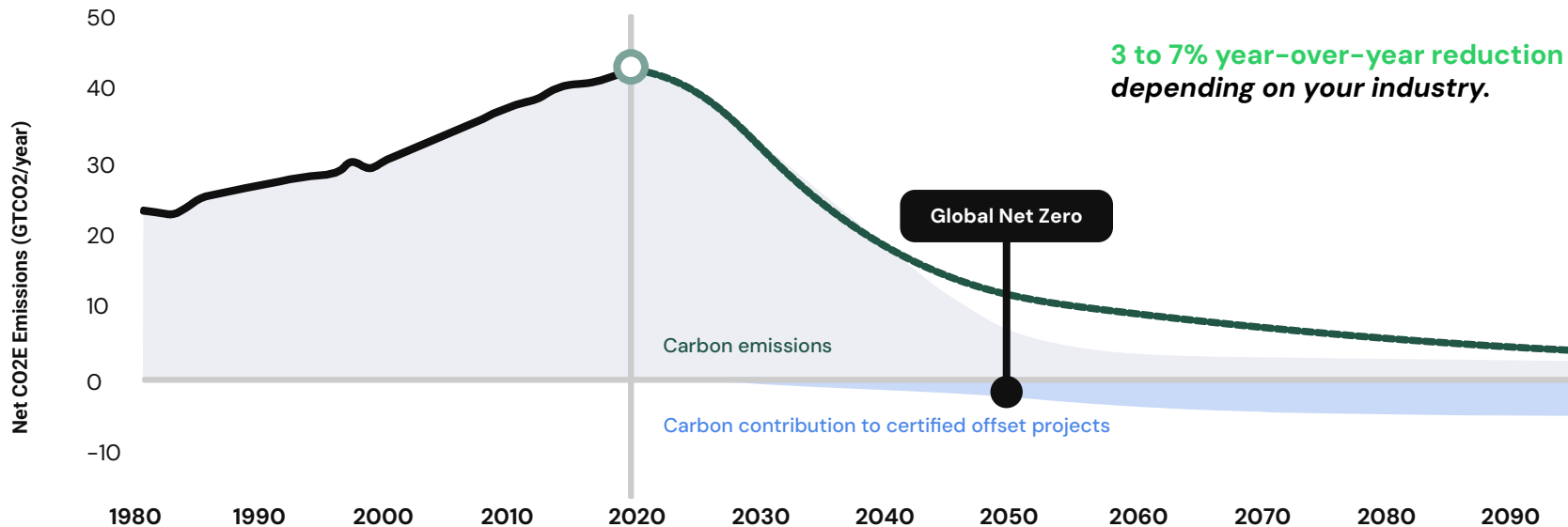
- 1 **Study key emission sources in greater depth**, if you opt for that. Your Climate Expert can help you decide between the different options available!
- 2 **Establish GHG emission reduction targets and implement an action plan** in order to achieve these targets.
- 3 **Engage your suppliers** using the Greenly supplier engagement tool.
- 4 **Engage your employees** using the interactive Greenly training quizzes.
- 5 **Communicate with your stakeholders** about your commitment and carbon footprint, your reduction targets and the action plan considered.
- 6 **Contribute to certified GHG reduction / sequestration projects** available on the Greenly platform.



# What's next?

# Committing to a multi-year decarbonization strategy

A SUSTAINED EMISSIONS REDUCTION BASED ON THE LEVELS REQUIRED BY THE PARIS AGREEMENT



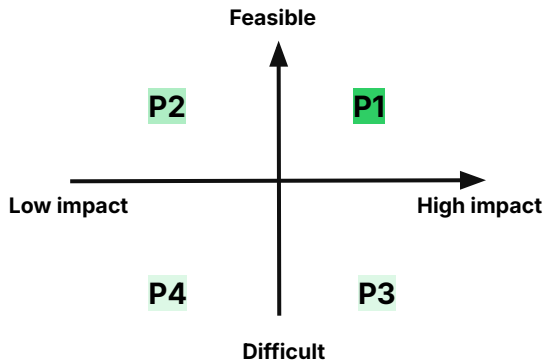
# How can I build my reduction trajectory?

THE 4 KEY STAGES IN DEFINING AND FOLLOWING YOUR TRAJECTORY

## Refine your greenhouse gas emissions assessment

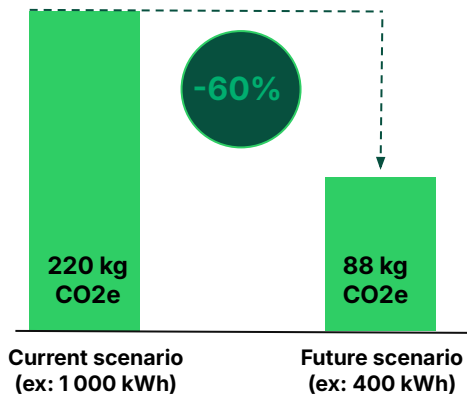
Your 2024 assessment is based on **3%** of physical data, the rest being financial data. We recommend that you regularly improve the accuracy of your greenhouse gas assessment by adding more physical data. You will be able to quantify and monitor your reductions with precise targets in km, kg, kWh, etc.

### Prioritize your actions



Place your actions on the matrix after identifying operational constraints in consultation with your teams.

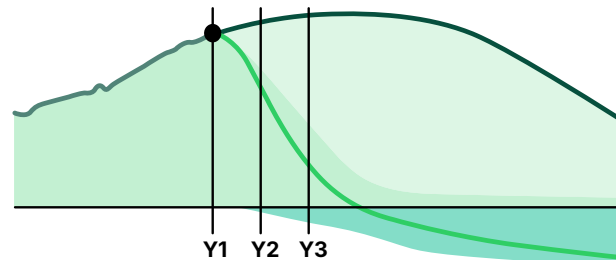
### Calculate their reduction potential



Select the right KPIs before you start, then calculate the reduction potential.

### Monitor your results

- Past emissions
- Your trajectory without actions
- Your trajectory with actions



Monitor your progress regularly and measure your results during your annual GHG assessment.

# | The 5 Pillars of a Climate Strategy

DISCOVER THE 5 PILLARS BASED ON THE NET ZERO INITIATIVE

## 1. Measure

- Track emissions annually
- Go deeper in the analysis of your main emission sources



[Carbon data analysis](#)



[CSR](#)



[LCA](#)

## 2. Reduce

- Choose an action plan in line with the Paris Agreement
- Quantify your action plan to build a carbon trajectory



[Action Plan Tab](#)

## 3. Educate

- Engage your suppliers in your strategy
- Train your employees



[Supplier engagement](#)



[Employee training](#)

## 4. Commit

- Commit to an objective
- Communicate transparently



[Communication kit](#)

## 5. Contribute

- Contribute in carbon sequestration & avoidance projects to cover non compressive emissions



[Carbon contribution](#)

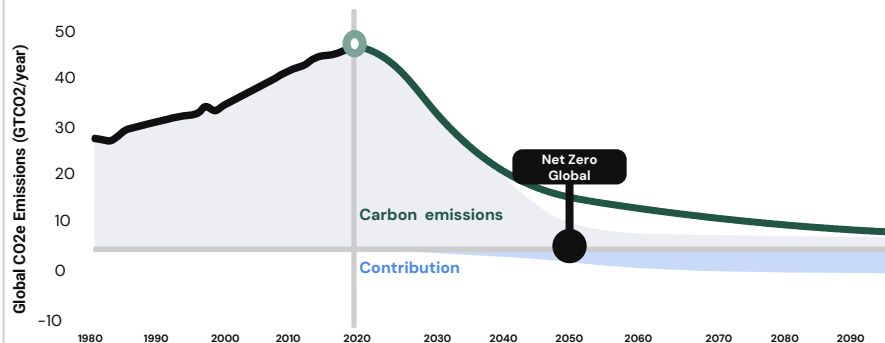


# Commit to a Multi-year Carbon Trajectory

A LONG-TERM REDUCTION IN EMISSIONS IN LINE WITH THE OBJECTIVES OF THE PARIS AGREEMENT OR YOUR PERSONAL OBJECTIVES

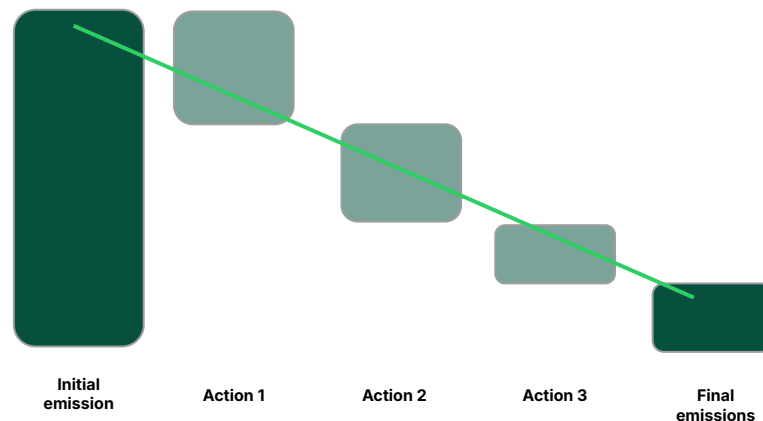
## Paris Agreement Objective

-3% to -7% reduction annually



## Objective Based on your Actions

Define your reduction objective based on facilitating actions



# Build Your Carbon Reduction Trajectory

## 3 KEY STEPS TO BUILD YOUR TRAJECTORY

### Prioritize your actions

### Calculate their reduction potential

### Optimize your trajectory

1

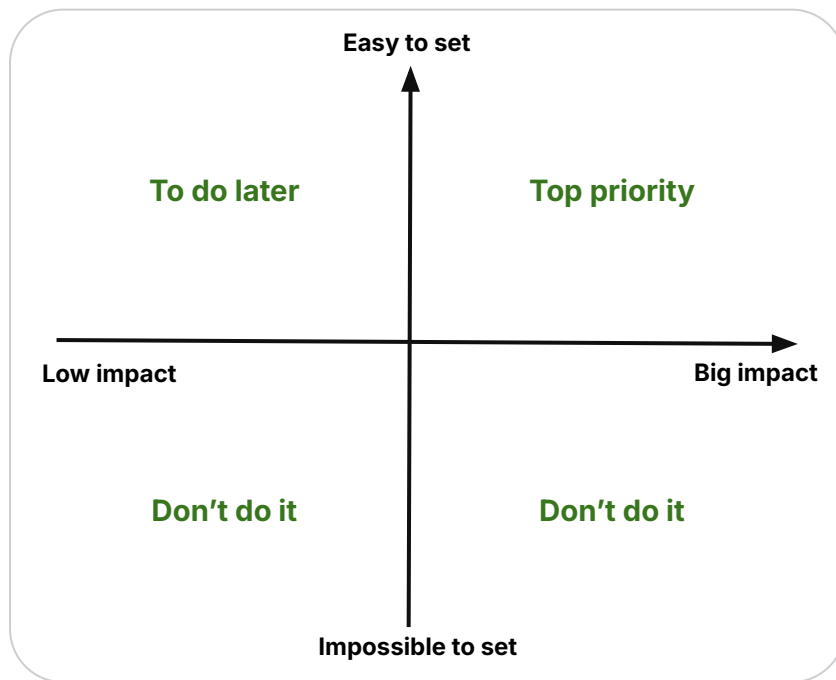
Bring together the stakeholders in your climate strategy

2

Place the action suggestions from the Greenly report on the matrix after identifying their constraints

3

Keep all feasible actions and prioritize those with the greatest impact



# Build Your Carbon Reduction Trajectory

3 KEY STEPS TO BUILD YOUR TRAJECTORY

Prioritize your actions

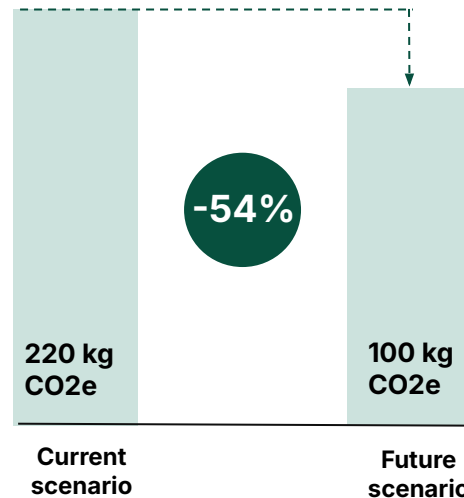
Calculate their reduction potential

Optimize your trajectory



Current scenario	1,000 km per year with thermal cars	1,000 km per year with electric cars	Future scenario
Emission Factor	0.22 kg CO <sub>2</sub> e/km	0.1 kg CO <sub>2</sub> e/km	Emission Factor
Total Emissions	220 kg CO <sub>2</sub> e	100 kg CO <sub>2</sub> e	Total Emissions

 Potential reduction



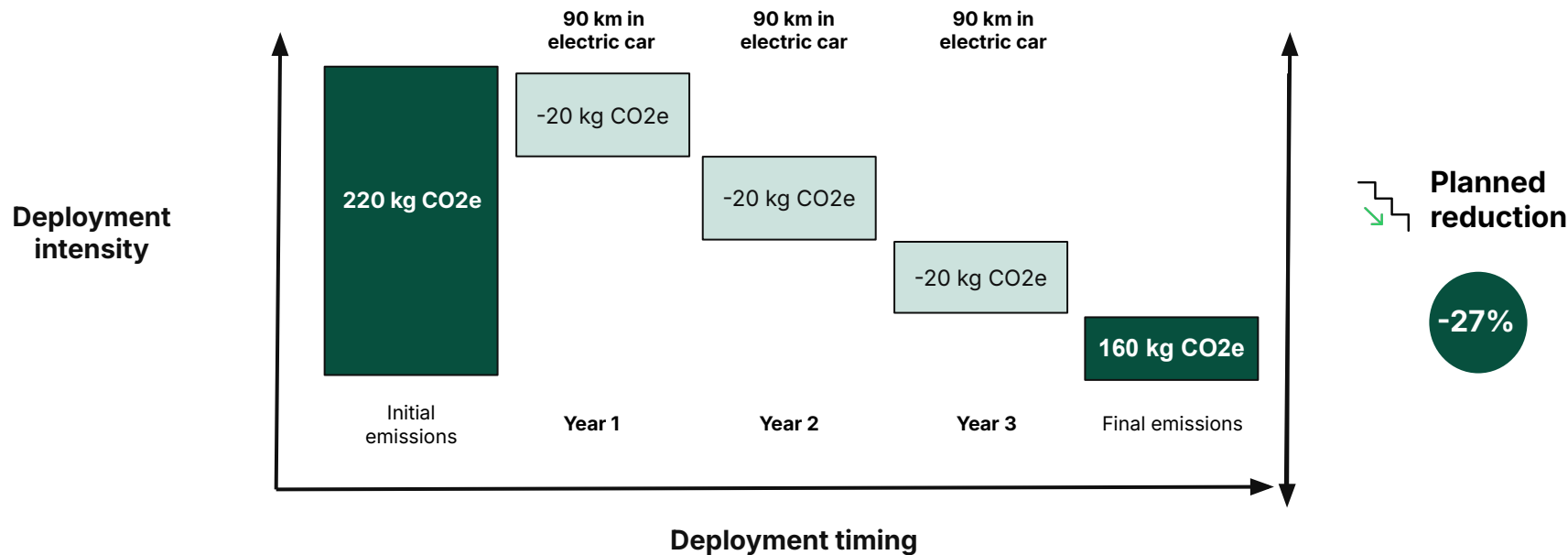
# Build Your Carbon Reduction Trajectory

3 KEY STEPS TO BUILD YOUR TRAJECTORY

Prioritize your actions

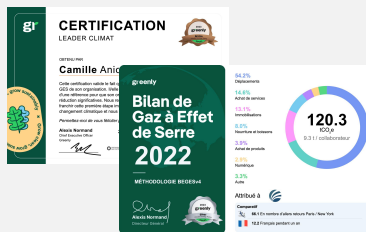
Calculate their reduction potential

Optimize your trajectory

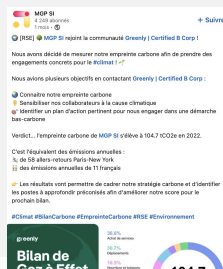


# Greenly's communication support to highlight commitment

## Company & Personal Certificates

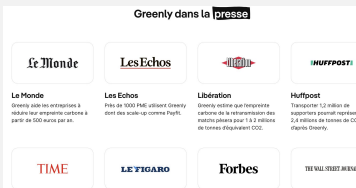


## Social Networks



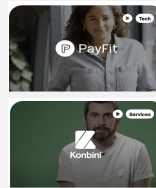
## PR

Communicate on media



## Customer Video Testimonials

Testimonials showcasing the work done with Greenly



Premium

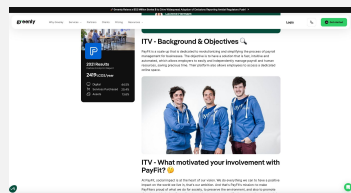
## Join our community: ESG Connect

Slack Channel, afterwork, Events, Webinars

350k  
Members  
As of August 2023

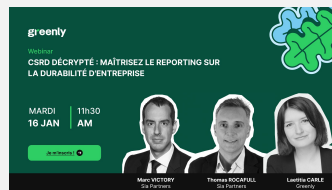
10+  
Countries  
including USA, UK,  
France, Australia etc.

## Case studies



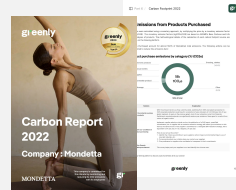
## Webinar

Communicate on your results in a Webinar with a Greenly expert!



## Extended Report

Get your report formatted by our marketing team

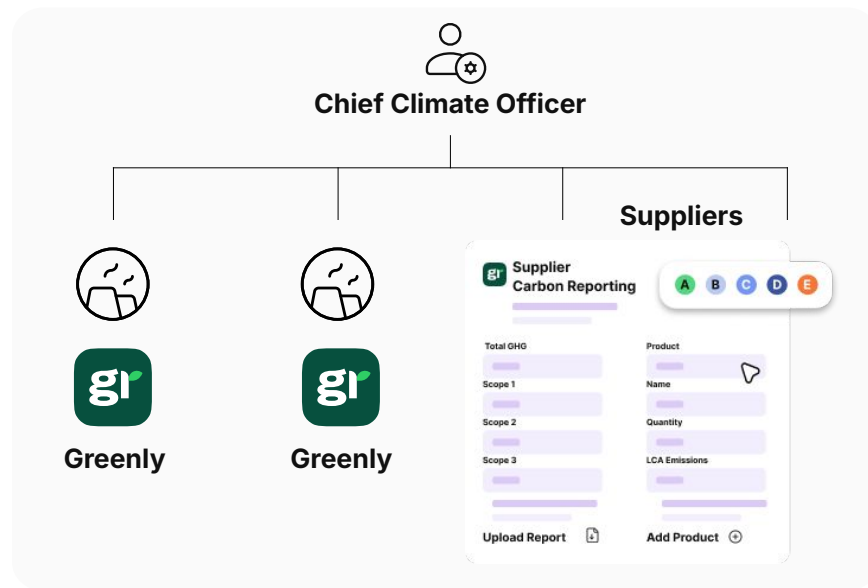
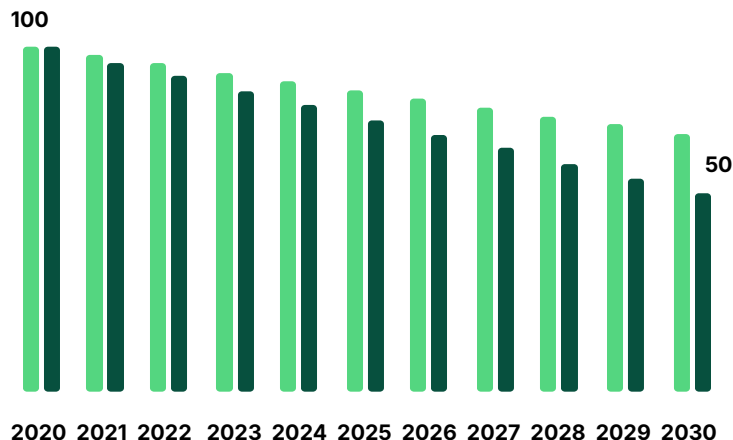


# Engaging suppliers to align with the company's Net Zero targets

ENGAGE SUPPLY CHAIN VIA A DEDICATED SUSTAINABLE PROCUREMENT STRATEGY



## Reduction Trajectory Science Based Targets Aligned with 1.5°C & Well below 2.0°C



# Maturity of climate strategy

## YOUR GREENLY CLIMATE SCORE

### Greenly score criteria



#### Pioneers in the climate transition

< 1% of companies (Score ≥ 75)



#### Responsible companies

5% of companies (Score 55 - 74)



#### Building a company in transition

15% of companies (Score 30 - 54)



#### Beginners committed to the transition

30% of companies (Score 5 - 29)

#### Enthusiasts to awaken

10% of companies (Score 0 - 4)

#### Lack of interest in the climate

40% of companies

The statistics are drawn from the Greenly supplier and customer database, which includes several thousand companies of all sizes, sectors and geographies. For more similar statistics, consult the [CDP corporate climate tracker](#).



**The intermediate Greenly Climate Score of DMA Group is 34 points**

Points are distributed as follows:

Creating & fine-tuning the Greenhouse Gas report: **34/40**

Action plans: **0/36**

Climate targets: **0/4**

Involving your teams: **0/10**

Carbon contributions: **0/10**

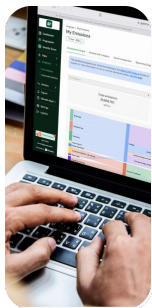
**The Score will be updated at the Climate Strategy follow-up meeting.**

More information on the Score calculation method [here](#)

Statistics were computed on the Greenly supplier database

# Engaging employees on Climate Change

## OUR MONTHLY TRAININGS



Month 1

Onboarding



Month 2

Quiz 1  
Climate  
Science



Month 3

Quiz 2  
IT



Month 4

Quiz 3  
Food



Month 5

Quiz 4  
Transport



Month 6

Quiz 5  
Energy



Month 7

And more..



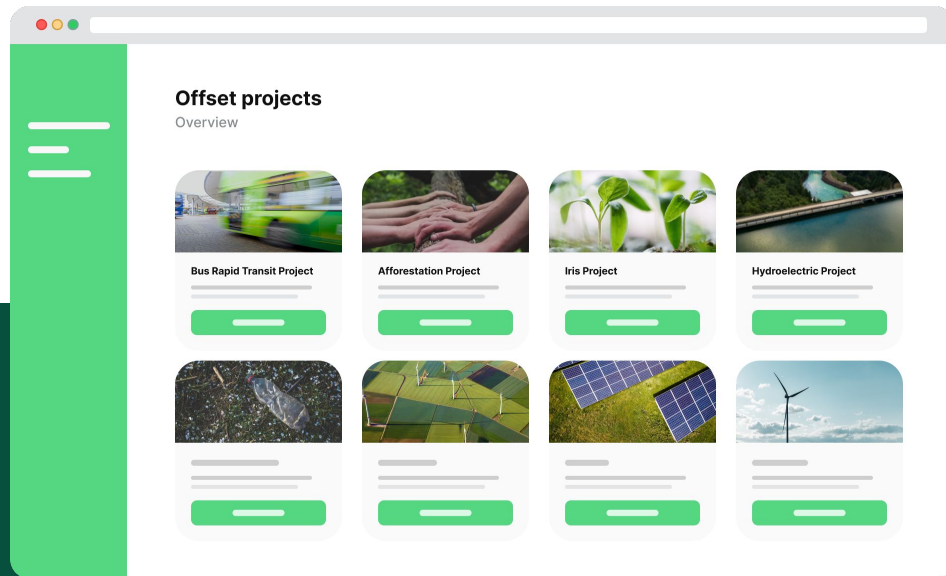
Month 12

A look back  
on the year



# Net Zero Contribution – What to Expect

SOURCING ONLY VERIFIED & CERTIFIED PROJECTS



## Ensure projects are certified

We source projects that meet criteria of additionality, permanence, auditability and measurability

## Contribute to Net Zero

Ensure you are responsible for more emissions capture than what your organization is emitting

LABEL BAS  
CARBONE

r:verse

Gold Standard

# Become a Referral Partner

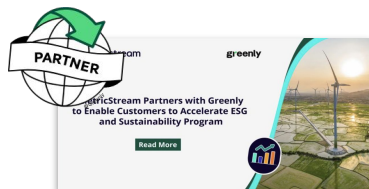
Refer customers to Greenly and use your commissions to reduce the cost of your future GHG reports.

~~10%~~ **15%**  
Commission or partner discounts directly more advantageous for Greenly customers.

1

## COMMUNICATE

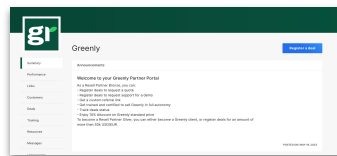
Leverage our resources to communicate to your network



2

## REFER LEADS

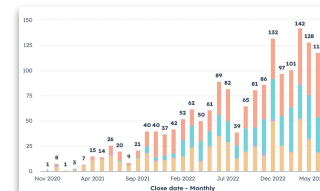
Send leads to the Greenly Sales Team



3

## EARN REVENUE

Receive quarterly payments for your business and amortize the cost of your future reports





# About Greenly

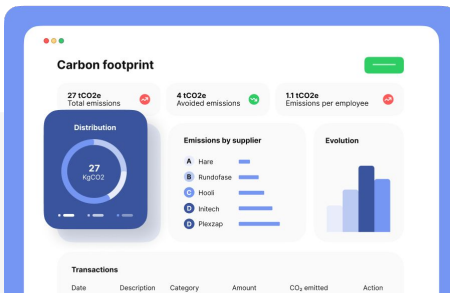
# The Greenly Vision

MAKING CARBON ANALYTICS UNIVERSAL



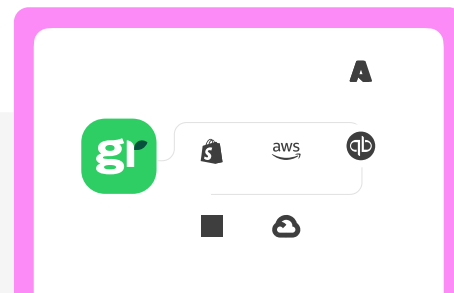
## CARBON FOOTPRINT APP & API

First carbon fintech app launched



## CARBON ACCOUNTING SOFTWARE

Launch B2B SaaS for SME Carbon Footprint (GHG Protocol)



## CLIMATE APP STORE

Introducing the first Climate App Store in 2023

# Building up a global tech leader to scale carbon accounting

FOUNDER VISION: HELPING ALL COMPANIES START THEIR CLIMATE JOURNEY TO FAST-TRACK THE ENERGY TRANSITION



**Arnaud Delubac**  
CMO & Co-Founder

INSEEC, Essec - Centrale  
Digital Comm at Prime Minister  
Office, & Ministry of Digital



2018-2019



**Alexis Normand**  
CEO & Co-Founder

HEC, Sciences-Po  
Ex Head of B2B & Boston  
Office at Withings, Techstar  
w/Embleema

withings 2013-2018



**Matthieu Vegreville**  
CTO & Co-Founder

Ecole Polytechnique -  
Telecom  
Ex Data Science  
& B2B SaaS at Withings

techstars 2018-2019

**Everyone should strive to achieve Net-Zero, not just the elite.**  
Consumers want all companies to implement sustainable changes

**Greenly is instigating a bottom-up climate revolution** making it simple for all companies & employees to start their climate journey

**Working with our initial 1,000 customers**, we see that early adoption of carbon initiatives boosts growth and profitability, while helping companies start their climate journey

**As regulations make carbon disclosure mandatory**, Greenly is building highly-scalable tech to address the enormous influx of mid-market businesses joining the energy transition.

**Greenly's product-led growth** rests on three pillars: 1- a tech-enabled end-to-end carbon platform ; 2- an outstanding UX to cultivate a growing community of climate leaders: 3- Lastly, a global ecosystem of partners who leverage Greenly to scale carbon accounting over their network.

# Greenly is the world's fastest growing carbon management platform

WE ARE SCALING OUR TECH, OUR CUSTOMERS BASE & CLIMATE TEAM

**150+**

Team with Climate Experts Data Scientists, Data analysts, Data Engineers, DevOps Engineers

**1000+**

Customers in Tech, Industry, Energy, Logistics, Construction, Real Estate etc.

**50k**

Emissions sources aggregated from customers & industry databases

**10+**

Geographies covered with customers in the US, UK, France, Italy, Germany, Nordics...

These companies are tracking their carbon footprint with Greenly

## Industries

faurecia HUTCHINSON RENAULT TEVVA Schlumberger

## Tech

alma ZOOPLA TripAdvisor PayFit Konbini

## Retail

bel for all good COURIR LVMH PETRUS PERNOD Ricard

## Services

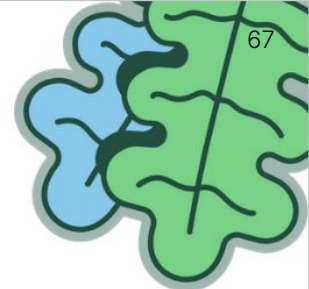
ACCOR Capgemini Kéa Mediametrie econocom

## Finance

COATUE Shell Ventures AXA EIFFEL INVESTMENT GROUP UNP PARIBAS

# Scientific council

INDUSTRY, AI & CLIMATE EXPERTS



**Pr. Michel  
BAUER**

**Sociologist**  
HEC  
–  
Corporate  
organisation



**Nicolas  
HOUDANT**

**CEO**  
Énergies demain  
**Ex**  
GreenNext



**Peter  
FOXPENNER**

**Professor**  
BU University  
–  
Electricity grids  
& Carbon expert



**Pr. Yann  
LEROY**

**Professor**  
CentraleSupélec  
–  
Carbon Product  
Life-Cycle



**Pr. Antoine  
DECHEZLEPRÊTRE**

**Professor**  
LSE  
–  
Climate change  
policies



**Pr. Rodolphe  
DURAND**

**Professor**  
HEC  
–  
Corporation  
transformation



# Appendix



# Disclaimer

These quality controls were not automatically passed by the current carbon footprint. However, DMA Group reviewed them and decided to carry on with the generation of the carbon footprint. You can see the full detail on [the platform](#).

Greenly expert requested changes	Quality check name	Justification
No	Emissions calculated with generic monetary factors should be limited	Justification is too long and can be seen in the platform.
No	Ensure the accuracy of your top 5 emission sources	Justification is too long and can be seen in the platform.
No	No sub-category should exceed 10% of total emissions	Justification is too long and can be seen in the platform.

# Scope 1&2



Scope	Name	tCO2e	
1.1	Generation of electricity, heat or steam	9	
1.2	Transportation of materials, products, waste, and employees	27	
1.3	Physical or chemical processing	-	EXCLUDED : Category is not relevant for the company
1.4	Fugitive emissions	-	EXCLUDED : Data not available
2.1	Electricity related indirect emissions	8	
2.2	Steam, heat and cooling related indirect emissions	-	EXCLUDED : Other

To see more details of the methodology for each regulatory entry please visit [Greenly!](#)

# Scope 3

100% accounted



Scope	Name	tCO2e	
3.1	Purchased goods and services	4880	
3.2	Capital goods	57	
3.3	Fuel- and energy- related activities not included in Scope 1 or Scope 2	11	
3.4	Upstream transportation and distribution	3	
3.5	Waste generated in operations	86	
3.6	Business travel	25	
3.7	Employee commuting	61	
3.8	Upstream leased assets	24	
3.9	Downstream transportation and distribution	-	EXCLUDED : Data not available
3.10	Processing of sold products	-	EXCLUDED : Category is not relevant for the company
3.11	Use of sold products	2	
3.12	End-of-life treatment of sold products	-	EXCLUDED : Data not available
3.13	Downstream leased assets	-	EXCLUDED : Category is not relevant for the company
3.14	Franchises	-	EXCLUDED : Category is not relevant for the company
3.15	Investments	-	EXCLUDED : Category is not relevant for the company
4.1	Other emissions - Emissions from biomass (soil and forests)	0	

# Scope 1&2



Scope	tCO2e	tCO2b	CO2f*	CH4f*	CH4b*	N2O*	Other GHGs*
1.1	9	0	6	0.8	0.2	2	0
1.2	27	0	18	3	0.6	5	0
1.3	-	-	-	-	-	-	-
1.4	-	-	-	-	-	-	-
2.1	8	0	6	0.7	0.3	0.4	0
2.2	-	-	-	-	-	-	-

\* Results expressed in tons of CO2e

# Scope 3



Scope	tCO2e	tCO2b	CO2f*	CH4f*	CH4b*	N2O*	Other GHGs <sup>7/3</sup>
3.1	4880	0	4224	433	0	161	63
3.2	57	0	57	0.05	0	0.02	0.007
3.3	11	0	8	1	0.3	2	0
3.4	3	0	3	0.2	0	0.2	0
3.5	86	0	63	7	0	16	0
3.6	25	0	21	2	0	2	0
3.7	61	0.08	52	4	0.1	4	0.2
3.8	24	0	24	0	0	0	0
3.9	-	-	-	-	-	-	-
3.10	-	-	-	-	-	-	-
3.11	2	0	2	0.2	0	0.08	0.03
3.12	-	-	-	-	-	-	-
3.13	-	-	-	-	-	-	-
3.14	-	-	-	-	-	-	-
3.15	-	-	-	-	-	-	-
4.1	0	0	0	0	0	0	0

\* Results expressed in tons of CO2e



Contact us

[support@greenly.earth](mailto:support@greenly.earth)

[www.greenly.earth](http://www.greenly.earth)